



# Partner Program Introduction

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# Our vision: **Digital transformation** in manufacturing



## Go digital

The benefits of digitizing your workflow include better traceability and higher efficiency as well as sustainability of your operations.



## Connected & mobile

Give your teams easy access to relevant data (e.g. on mobile devices) and allow them to be flexible, up-to-date and connected at all times.



## Innovation & agility

We always do our best to come up with an innovative solution that solves your pain points. Agility and adaptability are the key principles of our work.



productoo®



Productoo helps **100+ companies** to meet and exceed Smart Factory / Industry 4.0 standards



## Productoo **References** 2018 Implementation map

5 continents  
46+ countries  
100+ implementations





# Productoo solutions for manufacturing

- automotive
- pharmaceutical
- household appliance production
- aerospace
- furniture production
- food and beverages production
- packaging production





# Sales partners

You would like to sell Productoo Smart Factory solutions.

## What you're getting:

- leads from you region and industry (possible exclusivity)
- license and maintenance discounts (starting at 20%)
- sales and pre-sales training
- technical support
- marketing support

## What we expect:

- 1 year business plan
- dedicated sales specialist
- pre-sales consultant
- regular reviews

**Our goal: New sales revenue for the partner**



# Implementation partners

You would like to sell and implement Productoo Smart Factory projects.

## What you're getting:

- leads from you region (possible exclusivity)
- license and maintenance discounts (starting at 20%)
- sales and pre-sales training
- certification training for your consultant
- technical support
- marketing support (materials, website)
- new business thanks to implementation

## What we expect:

- 1 year business plan
- dedicated sales specialist
- pre-sales consultant
- dedicated consultant (certified)
- regular reviews

**Our goal: New sales and implementation revenue for the partner**

# Onboarding roadmap

Below is an overview of phases that our cooperation should go through.  
Get in touch with us and let's discuss the details!



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